

# Supporting independent law firms for over 30 years

LawNet is a vibrant community of progressive law firms aspiring to excellence and is passionate about fuelling the success of its member firms. Our aim is to help you achieve excellence, win and retain clients, reduce costs and increase your profitability.

Today, with 70 member firms ranging in size from £2m – £25m in turnover, the network delivers a range of powerful benefits for its members and their clients.




**NOT FOR PROFIT**

Investing in member services and delivering value



**LOYALTY**

Over **60%** have been members for more than **10 years**

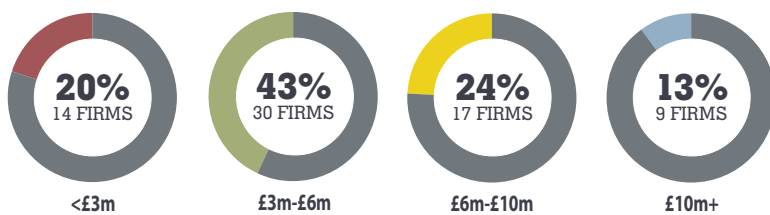


**WIDE REACH**

**2,500** lawyers at **180** locations with more than **£350m** combined turnover

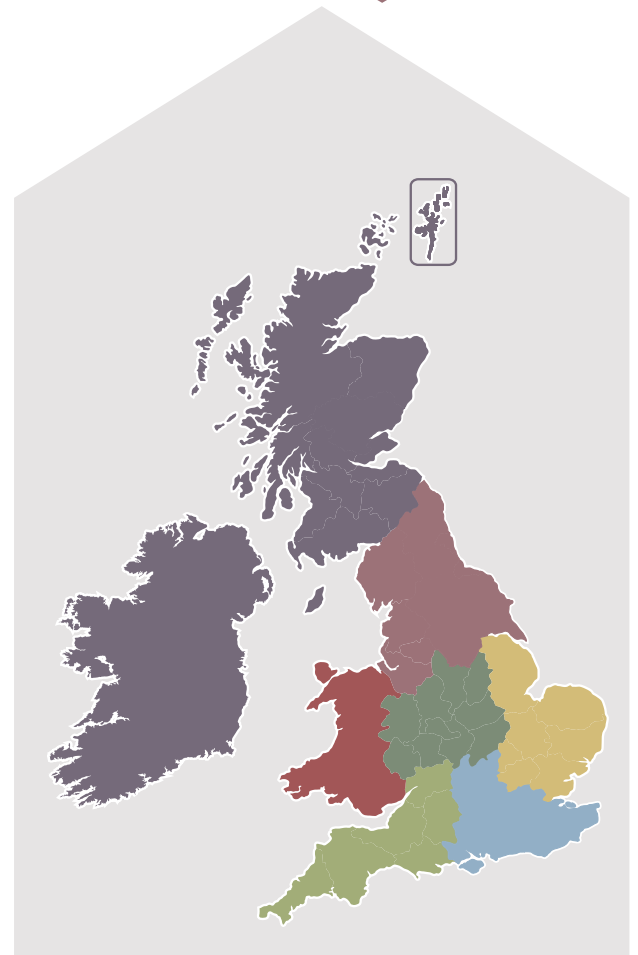
## Inside the network

### PERCENTAGE OF FIRMS BY TURNOVER



### LAWNET MEMBERS GEOGRAPHICAL SPREAD

Ireland & Scotland – 6%	4
North – 17%	12
East/East Midlands – 20%	14
West Midlands – 6%	4
Wales – 3%	2
South West – 11%	8
South East – 37%	26
Total number of firms	70



## INSURANCE

Benefit from the legal market's biggest PII scheme



**£1bn+** PII scheme **largest group** placing in legal sector

**Unique, stable, consistent scheme** with three "A" rated insurers

**Superior** claims handling

**No** conveyancing limits

**Reduced** broker fees

On average, members pay **3.64%** of fee income for **£10m** of cover.



**70%** of members pay less than **4%** for **£10m** of cover

## NETWORKING

The LawNet community goes further, together



Hard to measure, **valued the most**

Extensive programme of virtual, regional, national and European **networking events**

**Share ideas**, experiences, challenges and best practice

**Build strong relationships** with others across the network in similar roles

Benefit from invaluable **peer to peer support**.

## BUSINESS SUPPORT

Improve performance, lower costs and develop a client focused service



**Reducing costs** through exclusive member discounts with selected suppliers

**Improve performance** through annual financial benchmarking with tailored dashboard and free specialist feedback

**Award-winning**, centrally funded CX improvement programme with **£3,500 of tools** to measure and improve client experience

Access **insights and guidance** on key business management and strategic leadership issues.

## LEARNING

Be inspired to grow skills, knowledge and capability across the firm



Legal updates, skills development, management & leadership, **business development**

Over **90 events** each year, available live and on demand

Tailored to **member needs** and current issues

**Helping firms** meet SRA continuing competence regime

**Shaping agenda** of future learning in sector.

## RISK MANAGEMENT

Gain peace of mind from our internationally recognised quality accreditation & extensive risk management tools



Helping you **address risk and compliance** issues and embed a risk management culture

Every firm committed to the bespoke LawNet **ISO9001 Quality Standard (LQS)**

LQS incorporates Lexcel and **promotes continuous improvement**

**Free** quality management review

A varied **package of support** for your COLP, COFA, MLRO.

## MARKETING SUPPORT

Helping you raise your profile and stay in touch with your clients



**Freeing up your marketing staff** with benefits that include:

High quality individually **branded magazine** keeping you in front of your SME clients worth over **£10,000**

Range of customised **service brochures** in your firm's livery worth **c£2,500**

**Professionally produced content** with news stories and articles to position you as experts in your markets worth **£6,000** per year

All **reducing the cost** of staying in touch with your clients and prospects

**Raise your profile** and **recognise your achievements** with national industry awards.